General Fund Revenue Fiscal Year Ending June 30, 2020 (FY 2020)

April 2020 Revenue Variance Report

| Revenue Category | April '20 Budget | April '20 Actual | April '20 Variance | Budget | Actual | Variance | Variance % | % Change from Prior Year | FY 2020 Budgeted Totals |
|---|---------------------|---------------------|-----------------------|---------------|---------------|--------------|------------|--------------------------------|----------------------------|
| Sales and Use Tax | 121,593,394 | 105,430,750 | (16,162,644) | 1,353,831,199 | 1,336,951,585 | (16,879,614) | -1.2% | 6.2% | 1,617,555,024 |
| Service Provider Tax | 4,783,684 | 4,765,999 | (17,685) | 47,787,201 | 47,705,907 | (81,294) | -0.2% | -4.3% | 57,024,000 |
| Individual Income Tax | 324,619,188 | 351,041,923 | 26,422,735 | 1,517,474,716 | 1,531,004,664 | 13,529,948 | 0.9% | 7.8% | 1,810,313,500 |
| Corporate Income Tax | 37,940,000 | 38,901,902 | 961,902 | 177,543,544 | 176,004,097 | (1,539,447) | -0.9% | -14.1% | 217,280,000 |
| Cigarette and Tobacco Tax | 13,567,114 | 11,801,998 | (1,765,116) | 114,570,037 | 116,685,738 | 2,115,701 | 1.8% | 10.3% | 141,621,642 |
| Insurance Companies Tax | 12,943,005 | 13,175,567 | 232,562 | 41,866,889 | 44,601,587 | 2,734,698 | 6.5% | 7.4% | 75,950,000 |
| Estate Tax | 250,000 | 870,381 | 620,381 | 19,960,579 | 20,836,329 | 875,750 | 4.4% | 56.0% | 20,450,000 |
| Other Taxes and Fees * | 9,196,708 | 7,637,269 | (1,559,439) | 112,413,999 | 109,948,070 | (2,465,929) | -2.2% | -10.0% | 138,146,069 |
| Fines, Forfeits and Penalties | 1,216,237 | (362,113) | (1,578,350) | 10,179,550 | 8,869,979 | (1,309,571) | -12.9% | -31.9% | 12,319,191 |
| Income from Investments | 729,780 | 844,599 | 114,819 | 10,191,244 | 10,466,221 | 274,977 | 2.7% | 23.9% | 12,304,505 |
| Transfer from Lottery Commission | 4,225,598 | 3,525,241 | (700,357) | 47,395,631 | 51,317,666 | 3,922,035 | 8.3% | -3.6% | 57,000,000 |
| Transfers to Tax Relief Programs * | (3,890,000) | (1,457,033) | 2,432,967 | (75,443,449) | (71,129,299) | 4,314,150 | 5.7% | -14.6% | (76,815,000) |
| Transfers for Municipal Revenue Sharing | (13,332,004) | (4,763,092) | 8,568,912 | (90,390,963) | (87,875,957) | 2,515,006 | 2.8% | -57.8% | (111,897,672) |
| Other Revenue * | 5,353,353 | 4,059,499 | (1,293,854) | 8,599,285 | 5,961,676 | (2,637,609) | -30.7% | 303.1% | 26,855,866 |
| Totals | 519,196,057 | 535,472,891 | 16,276,834 | 3,295,979,462 | 3,301,348,263 | 5,368,801 | 0.2% | 4.1% | 3,998,107,125 |

^{*} Additional detail by subcategory for these categories is presented on the following page.

General Fund Revenue Fiscal Year Ending June 30, 2020 (FY 2020)

April 2020 Revenue Variance Report

| Revenue Category | April '20 Budget | April '20 Actual | April '20 Variance | Budget | Actual | Variance | Variance % | % Change from Prior Year | FY 2020 Budgeted Totals |
|---|---------------------|---------------------|-----------------------|--------------|--------------|-------------|------------|--------------------------------|----------------------------|
| Detail of Other Taxes and Fees: | | | | | | | | | |
| - Property Tax - Unorganized Territory | 0 | 0 | 0 | 12,362,347 | 10,596,918 | (1,765,429) | -14.3% | -17.0% | 14,613,169 |
| - Real Estate Transfer Tax | 1,343,997 | 878,164 | (465,833) | 10,790,662 | 10,910,767 | 120,105 | 1.1% | -32.0% | 13,921,803 |
| - Liquor Taxes and Fees | 1,806,543 | 1,448,236 | (358,307) | 18,375,323 | 17,892,424 | (482,899) | -2.6% | -5.5% | 22,093,824 |
| - Corporation Fees and Licenses | 1,118,371 | 1,162,787 | 44,416 | 6,343,445 | 6,564,813 | 221,368 | 3.5% | 10.4% | 10,938,649 |
| - Telecommunication Excise Tax | (102,565) | 0 | 102,565 | 6,031,912 | 6,418,268 | 386,356 | 6.4% | 4.2% | 6,000,000 |
| - Finance Industry Fees | 2,256,011 | 2,516,250 | 260,239 | 23,496,430 | 23,137,760 | (358,670) | -1.5% | -4.3% | 28,008,450 |
| - Milk Handling Fee | 125,169 | 74,496 | (50,673) | 1,022,160 | 957,471 | (64,689) | -6.3% | -77.8% | 1,232,021 |
| - Racino Revenue | 755,330 | 0 | (755,330) | 7,298,228 | 6,542,913 | (755,315) | -10.3% | -6.4% | 8,837,275 |
| - Boat, ATV and Snowmobile Fees | 347,859 | 173,414 | (174,445) | 2,959,525 | 2,684,535 | (274,990) | -9.3% | -2.9% | 4,523,561 |
| - Hunting and Fishing License Fees | 825,561 | 556,379 | (269,182) | 12,729,883 | 12,514,071 | (215,812) | -1.7% | -0.2% | 15,990,794 |
| - Other Miscellaneous Taxes and Fees | 720,432 | 827,544 | 107,112 | 11,004,084 | 11,728,132 | 724,048 | 6.6% | 1.5% | 11,986,523 |
| Subtotal - Other Taxes and Fees | 9,196,708 | 7,637,269 | (1,559,439) | 112,413,999 | 109,948,070 | (2,465,929) | -2.2% | -10.0% | 138,146,069 |
| Detail of Other Revenue: | | | | | | | | | |
| - Liquor Sales and Operations | 2,375 | 10,950 | 8,575 | 23,750 | 51,400 | 27,650 | 116.4% | 20.5% | 28,500 |
| - Targeted Case Management (DHHS) | 5,742 | 7,881 | 2,139 | 146,676 | 73,164 | (73,512) | -50.1% | -65.8% | 158,160 |
| - State Cost Allocation Program | 1,617,332 | 2,221,531 | 604,199 | 19,223,962 | 20,747,870 | 1,523,908 | 7.9% | 38.1% | 23,109,989 |
| - Unclaimed Property Transfer | 0 | 0 | 0 | 0 | 0 | 0 | N/A | N/A | 6,186,442 |
| - Tourism Transfer | 0 | 0 | 0 | (18,238,610) | (18,150,386) | 88,224 | 0.5% | -5.7% | (18,238,610) |
| - Transfer to Maine Milk Pool | (250,421) | (551,455) | (301,034) | (4,210,269) | (5,414,214) | (1,203,945) | -28.6% | 61.4% | (4,663,695) |
| - Transfer to STAR Transportation Fund | 0 | 0 | 0 | (9,530,000) | (11,138,493) | (1,608,493) | -16.9% | -18.0% | (9,530,000) |
| - Other Miscellaneous Revenue | 3,978,325 | 2,370,591 | (1,607,734) | 21,183,776 | 19,792,335 | (1,391,441) | -6.6% | -11.7% | 29,805,080 |
| Subtotal - Other Revenue | 5,353,353 | 4,059,499 | (1,293,854) | 8,599,285 | 5,961,676 | (2,637,609) | -30.7% | 303.1% | 26,855,866 |
| Detail of Transfers to Tax Relief Programs: | | | | | | | | | |
| - Me. Resident Prop. Tax Program (Circuitbreaker) | 0 | 1,818 | 1,818 | 0 | 8,015 | 8,015 | N/A | -25.6% | 0 |
| - BETR - Business Equipment Tax Reimb. | (3,500,000) | (1,458,850) | 2,041,150 | (25,988,449) | (22,014,815) | 3,973,634 | 15.3% | -16.3% | (27,060,000) |
| - BETE - Municipal Bus. Equip. Tax Reimb. | (390,000) | 0 | 390,000 | (49,455,000) | (49,122,499) | 332,501 | 0.7% | -13.8% | (49,755,000) |
| Subtotal - Tax Relief Transfers | (3,890,000) | (1,457,033) | 2,432,967 | (75,443,449) | (71,129,299) | 4,314,150 | 5.7% | -14.6% | (76,815,000) |
| Inland Fisheries and Wildlife Revenue - Total | 1,265,304 | 798,511 | (466,793) | 21,491,117 | 15,982,203 | (5,508,914) | -25.6% | -1.0% | 21,486,646 |

Highway Fund Revenue Fiscal Year Ending June 30, 2020 (FY 2020)

April 2020 Revenue Variance Report

| _ | | | | | FY 2020 | Budgeted | | | | |
|---|---------------------|---------------------|-----------------------|--------------|--------------|-------------|---------------|--------------------------------|--------------------|---------------------------------|
| Revenue Category | April '20 Budget | April '20 Actual | April '20 Variance | Budget | Actual | Variance | % Variance | % Change from Prior Year | Budgeted Totals | Change FY 2019 to FY 2020 |
| Fuel Taxes: | | | | | | | | | | |
| - Gasoline Tax | 16,398,596 | 13,595,980 | (2,802,616) | 174,593,351 | 169,977,790 | (4,615,561) | -2.6% | -1.4% | 208,539,148 | 1.0% |
| - Special Fuel and Road Use Taxes | 3,778,531 | 3,655,191 | (123,340) | 43,236,446 | 41,018,532 | (2,217,915) | -5.1% | -3.1% | 50,812,494 | 1.0% |
| - Transcap Transfers - Fuel Taxes | (1,476,477) | (1,268,338) | 208,139 | (15,971,619) | (15,521,597) | 450,022 | 2.8% | 1.6% | (19,060,252) | -1.0% |
| - Other Fund Gasoline Tax Distributions | (409,653) | (339,995) | 69,658 | (4,363,508) | (4,255,994) | 107,514 | 2.5% | 1.2% | (5,214,940) | -1.0% |
| Subtotal - Fuel Taxes | 18,290,997 | 15,642,839 | (2,648,158) | 197,494,670 | 191,218,731 | (6,275,939) | -3.2% | -1.7% | 235,076,450 | 1.0% |
| Motor Vehicle Registration and Fees: | | | | | | | | | | |
| - Motor Vehicle Registration Fees | 5,611,233 | 5,576,393 | (34,840) | 54,273,817 | 52,734,103 | (1,539,714) | -2.8% | -2.8% | 69,161,015 | 1.1% |
| - License Plate Fees | 287,047 | 132,961 | (154,086) | 2,821,457 | 2,888,873 | 67,416 | 2.4% | -3.5% | 3,618,983 | 0.2% |
| - Long-term Trailer Registration Fees | 720,771 | 1,943,377 | 1,222,606 | 10,828,618 | 12,610,998 | 1,782,380 | 16.5% | -6.4% | 11,884,523 | -14.4% |
| - Title Fees | 1,269,913 | 779,378 | (490,535) | 11,772,101 | 11,626,237 | (145,864) | -1.2% | -5.4% | 14,325,795 | -0.6% |
| - Motor Vehicle Operator License Fees | 840,092 | 307,794 | (532,298) | 8,394,838 | 7,787,007 | (607,832) | -7.2% | -1.3% | 10,066,651 | 7.7% |
| - Transcap Transfers - Motor Vehicle Fees | 320 | 0 | (320) | (11,783,601) | (11,517,010) | 266,591 | 2.3% | 0.6% | (16,515,054) | -3.8% |
| Subtotal - Motor Vehicle Reg. & Fees | 8,729,376 | 8,739,903 | 10,527 | 76,307,230 | 76,130,208 | (177,022) | -0.2% | -4.0% | 92,541,913 | -1.2% |
| Motor Vehicle Inspection Fees | 200,209 | 45,115 | (155,094) | 2,802,084 | 2,442,816 | (359,269) | -12.8% | -9.6% | 3,202,500 | 0.0% |
| Other Highway Fund Taxes and Fees | 135,687 | 117,001 | (18,686) | 1,065,403 | 1,011,027 | (54,376) | -5.1% | -14.4% | 1,368,729 | 6.9% |
| Fines, Forfeits and Penalties | 42,290 | 109,316 | 67,026 | 550,022 | 816,704 | 266,682 | 48.5% | 62.8% | 606,412 | -17.9% |
| Interest Earnings | 5,408 | 7,890 | 2,482 | 247,678 | 226,497 | (21,181) | -8.6% | -57.2% | 313,070 | -52.1% |
| Other Highway Fund Revenue | 656,916 | 293,265 | (363,651) | 10,879,348 | 10,483,686 | (395,662) | -3.6% | 1.3% | 12,222,250 | 9.8% |
| Totals | 28,060,883 | 24,955,329 | (3,105,554) | 289,346,435 | 282,329,668 | (7,016,767) | -2.4% | -2.4% | 345,331,324 | 0.5% |